

Franklin Lakes 07417 | +1 201-446-8018 | atherwilliamsiii@gmail.com

LETTER OF RECOMMENDATION – FROM ROBERT SIEGEL, LECTURER IN MANAGEMENT, STANFORD GRADUATE SCHOOL OF BUSINESS

To Whom It May Concern,

It is my distinct pleasure to recommend **Ather Williams III**, an exceptional leader whose intellect, humility, and forward-thinking approach make him one of the most remarkable executives I've had the privilege to know.

I have known Ather for more than five years, during which time I've observed his leadership at **Wells Fargo**, particularly as he drove the bank's digital transformation during a complex and highly scrutinized period. Despite the challenges, Ather brought a bold and inspiring vision to how the institution could serve customers with cutting-edge technologies while maintaining a deep focus on trust, inclusion, and execution.

What impressed me most was his unwavering optimism and contagious "can-do" attitude. Ather didn't see constraints, he saw opportunities. His ability to rally his teams around innovation and integrity made a lasting impact not only inside Wells Fargo but also across the broader financial ecosystem. I've also had the pleasure of sharing public stages with him, including at **Money 20/20**, where his thought leadership, presence, and insight consistently stood out among global peers.

In my experience teaching and working with many senior executives across the world's largest financial institutions, I can confidently say that Ather represents a rare combination of attributes, **strategic vision, technical mastery, emotional intelligence, and executive presence**. He is as adept at inspiring a boardroom as he is at connecting with teams in day-to-day execution.

I hold Ather in the highest professional and personal regard. He is a valued colleague, a gifted leader, and above all, a person of tremendous integrity.

Sincerely,

Robert Siegel

Lecturer in Management

Stanford Graduate School of Business

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